

New IC-33 Syllabus – Mock Assessment 1

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| <p>1) Risk transfer through risk pooling is called _____?</p> <p>A. Savings B. Investments C. Insurance D. Risk mitigation</p> | <p>2) The measures to reduce chances of occurrence of risk are known as _____.</p> <p>A. Risk retention B. Loss prevention C. Risk transfer D. Risk avoidance</p> |
| <p>3) Which of the below is not an element of the life insurance business?</p> <p>A. Asset B. Risk C. Principle of mutuality D. Subsidy</p> | <p>4) Who devised the concept of HLV?</p> <p>A. Dr. Martin Luther King B. Warren Buffet C. Prof. Hubener D. George Soros</p> |
| <p>5) Which element of a valid contract deals with premium?</p> <p>A. Offer and acceptance B. Consideration C. Free consent D. Capacity of parties to contract</p> | <p>6) _____ relates to inaccurate statements, which are made without any fraudulent intention.</p> <p>A. Misrepresentation B. Contribution C. Offer D. Representation</p> |
| <p>7) _____ involves pressure applied through criminal means.</p> <p>A. Fraud B. Undue influence C. Coercion D. Mistake</p> | <p>8) Savings can be considered as a composite of two decisions. Choose them from the list below.</p> <p>A. Risk retention and reduced consumption B. Gifting and accumulation C. Spending and accumulation D. Postponement of consumption and parting with liquidity</p> |
| <p>9) An individual with an aggressive risk profile is likely to follow wealth _____ investment style.</p> <p>A. Consolidation B. Gifting C. Accumulation D. Spending</p> | <p>10) Which among the following is a wealth accumulation product?</p> <p>A. Bank Loans B. Shares C. Term Insurance Policy D. Savings Bank Account</p> |
| <p>11) _____ life insurance pays off a policyholder's mortgage in the event of the person's death.</p> <p>A. Term B. Mortgage C. Whole D. Endowment</p> | <p>12) The _____ the premium paid by you towards your life insurance, the _____ will be the compensation paid to the beneficiary in the event of your death.</p> <p>A. Higher, Higher B. Lower, Higher C. Higher, Lower D. Faster, Slower</p> |

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| <p>13) What does inter-temporal allocation of resources refer to?</p> <p>A. Postponing allocation of resources until the time is right B. Allocation of resources over time C. Temporary allocation of resources D. Diversification of resource allocation</p> <p>15) Which of the below risk cannot be addressed through pensions?</p> <p>A. Life longevity B. Inflation C. Investment risk D. Early death</p> <p>17) IRDA stands for _____.</p> <p>A. International Regulatory & Development Authority B. Indian Regulatory & Development Authority C. Insurance Regulatory & Development Authority D. Income Regulatory & Development Authority</p> <p>19) The sum assured under keyman insurance policy is generally linked to which of the following?</p> <p>A. Keyman income B. Business profitability C. Business history D. Inflation index</p> <p>21) What does the term "premium" denote in relation to an insurance policy?</p> <p>A. Profit earned by the insurer B. Price paid by an insured for purchasing the policy C. Margins of an insurer on a policy D. Expenses incurred by an insurer on a policy</p> <p>23) What is a policy withdrawal?</p> <p>A. Discontinuation of premium payment by policyholder B. Surrender of policy in return for acquired surrender value C. Policy upgrade D. Policy downgrade</p> | <p>14) Which among the following is a limitation of traditional life insurance products?</p> <p>A. Yields on these policies is high B. Clear and visible method of arriving at surrender value C. Well defined cash and savings value component D. Rate of return is not easy to ascertain</p> <p>16) With relation to annuities, explain what does "Liquidation period" refer to?</p> <p>A. Period between the purchase of annuity and commencement of payments B. Period during which insurer makes annuity payments C. Time taken to build up the corpus D. Insolvency period</p> <p>18) The term TPA refers to _____.(Answer with regards to health insurance)</p> <p>A. The Primary Associate B. To Provide Assistance C. Third Party Administrator D. Third Party Assistance</p> <p>20) Mortgage redemption insurance (MRI) can be categorised under _____.</p> <p>A. Increasing term life assurance B. Decreasing term life assurance C. Variable life assurance D. Universal life assurance</p> <p>22) Which of the below is not a factor in determining life insurance premium?</p> <p>A. Mortality B. Rebate C. Reserves D. Management expenses</p> <p>24) Which of the below features will be checked in a medical examiner's report?</p> <p>A. Emotional behaviour of the proposer B. Height, weight and blood pressure C. Social status D. Truthfulness</p> |
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| <p>25) Which of the below is an example of standard age proof?</p> <p>A. Ration card B. Horoscope C. Passport D. Village Panchayat certificate</p> | <p>26) Which of the below can be attributed to moral hazard?</p> <p>A. Increased risky behaviour following the purchase of insurance B. Increased risky behaviour prior to the purchase of insurance C. Decreased risky behaviour following the purchase of insurance D. Engaging in criminal acts post being insured</p> |
| <p>27) Which of the following documents is an evidence of the contract between insurer and insured?</p> <p>A. Proposal form B. Policy document C. Prospectus D. Claim form</p> | <p>28) If complex language is used to word a certain policy document and it has given rise to an ambiguity, how will it generally be construed?</p> <p>A. In favour of insured B. In favour of insurer C. The policy will be declared as void and the insurer will be asked to return the premium with interest to the insured D. The policy will be declared as void and the insurer will be asked to return the premium to the insured without any interest</p> |
| <p>29) Select the option that best describes a policy document.</p> <p>A. It is evidence of the insurance contract B. It is evidence of the interest expressed by the insured in buying an insurance policy from the company C. It is evidence of the policy (procedures) followed by an insurance company when dealing with channel partners like banks, brokers and other entities D. It is an acknowledgement slip issued by the insurance company on payment of the first premium</p> | <p>30) Which of the following is not a standard age proof?</p> <p>A. Passport B. School leaving certificate C. Horoscope D. Birth certificate</p> |
| <p>31) Which of the below statement is false with regards to nomination?</p> <p>A. Policy nomination is not cancelled if the policy is assigned to the insurer in return for a loan B. Nomination can be done at the time of policy purchase or subsequently C. Nomination can be changed by making an endorsement in the policy D. A nominee has full rights on the whole of the claim</p> | <p>32) In order for the policy to acquire a guaranteed surrender value, for how long must the premiums be paid as per law?</p> <p>A. Premiums must be paid for at least 2 consecutive years B. Premiums must be paid for at least 3 consecutive years C. Premiums must be paid for at least 4 consecutive years D. Premiums must be paid for at least 5 consecutive years</p> |
| <p>33) Which of the following denotes the underwriter's role in an insurance company?</p> <p>A. Process claims B. Decide acceptability of risks C. Product design architect D. Customer relations manager</p> | <p>34) Which of the following is not an underwriting decision?</p> <p>A. Risk acceptance at standard rates B. Declination of risk C. Postponement of risk D. Claim rejection</p> |

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| <p>35) Given below is a list of policies. Identify under which type of policy the claim payment is made in the form of periodic payments?</p> <p>A. Money-back policy B. Unit linked insurance policy C. Return of premium policy D. Term insurance policy</p> | <p>36) Praveen died in a car accident. The beneficiary submits documents for death claim. Which of the below document is an additional document required to be submitted in case of accidental death as compared to natural death.</p> <p>A. Certificate of burial or cremation B. Treating physician's certificate C. Employer's certificate D. Inquest Report</p> |
| <p>37) Mahesh has bought a life insurance policy with a critical illness rider. He has made absolute assignment of the policy in favour of Karan. Mahesh suffers a heart attack and there is a claim of Rs. 50,000 under the critical illness rider. To whom will the payment be made in this case?</p> <p>A. Mahesh B. Karan C. The payment will be shared equally by Mahesh and Karan D. Neither of the two because Mahesh has suffered the heart attack but the policy is assigned in favour of Karan.</p> <p>39) Applicant shall complete _____ hours training to become an insurance agent.</p> <p>A. 50 B. 100 C. 30 D. 25</p> | <p>38) "Hurt not others with that which pains yourself". This golden rule of ethics is given in the teaching of which religion?</p> <p>A. Buddhism B. Christianity C. Hinduism D. Judaism</p> <p>40) Insurance agent represents the _____.</p> <p>A. Insurance company B. Sub-agent C. Co-agent D. Broker</p> |
| <p>41) The key to successful closing lies in helping the prospect to say _____.</p> <p>A. No B. Don't know C. Yes D. Maybe</p> | <p>42) Direct marketing involves which of the below?</p> <p>A. Telemarketing B. Insurance agents C. Bancassurance D. All of the above</p> |
| <p>43) The key to successful closing lies in helping the prospect to say _____.</p> <p>A. No B. Don't know C. Yes D. Maybe</p> | <p>44) Which of the following is not part of sales process?</p> <p>A. Prospecting B. Sales interview C. Loss assessment D. Closing</p> |

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| <p>45) Prospecting in an insurance sale is _____.</p> <p>A. Gathering the names of people who may be interested in insurance</p> <p>B. Preparing a list of all the persons in the city</p> <p>C. Enlisting all the policyholders of the branch office</p> <p>D. Preparing list of all the agents in the neighbourhood</p> | <p>46) Which among the following cannot form the basis for a valid consumer complaint?</p> <p>A. Shopkeeper charging a price above the MRP for a product</p> <p>B. Shopkeeper not advising the customer on the best product in a category</p> <p>C. Allergy warning not provided on a drug bottle</p> <p>D. Faulty products</p> |
| <p>47) _____ is not a tangible good.</p> <p>A. House</p> <p>B. Insurance</p> <p>C. Mobile Phone</p> <p>D. A pair of jeans</p> | <p>48) _____ is not an indicator of service quality.</p> <p>A. Cleverness</p> <p>B. Reliability</p> <p>C. Empathy</p> <p>D. Responsiveness</p> |
| <p>49) Expand the term IGMS.</p> <p>A. Insurance General Management System</p> <p>B. Indian General Management System</p> <p>C. Integrated Grievance Management System</p> <p>D. Intelligent Grievance Management System</p> | <p>50) Which of the below consumer grievance redressal agencies would handle consumer disputes amounting between Rs. 20 lakhs and Rs. 100 lakhs?</p> <p>A. District Forum</p> <p>B. State Commission</p> <p>C. National Commission</p> <p>D. Zilla Parishad</p> |